

SANT BABA BHAG SINGH UNIVERSITY

Village Khiala P.O. Padhiana, Distt - Jalandhar (Punjab) India -144030

Department of Training & Placement

Contact No: 0181-2711165/2711655 E-Mail: placements@sbbsuniversity.ac.in Website: www.sbbsuniversity.ac.in

Ref No: 15/8BBSU/T&P/24/414

26 December 2024

Circular

1. Department of Training & Placement is going to organize Off Campus Placement Drive by Lovely Auto (Arena & Nexa). Details are as below:

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Company Name	Lovely Autos (Arena & Nexa), Jalandhar
Qualification	B.Com/BBA/B.A/MBA/BCA/Any Graduates
Batch	2023 & 2024 pass out batch
Job Location	Jalandhar, Nakodar, Shahkot, Adampur, Kartarpur, Bhogpur, Bholath , Jandiala, Goraya, Apra, Phillaur, Bllga, Kapurthala , Nawashehr, Banga, Balachaur
Pay Package	Min. Rs.15100 per month + Lucrative Incentives
Role	Relationship Manager (Sales Executive)/ EDP (Billing Executive)
Responsibilities	 Build and maintain relationships with customers Give a brief about the product, features and benefits to the customers Achieve or exceed sales targets Maintain process for Pre-Sales (Lead generation / Referrals/ Offering Test Drives to customers) & Post Sales (Delivery / Service) Responsible for Customer Satisfaction and long term relationship building Maintain customer records, carry sales visits and acquire new customers
Requirements	Result OrientedTeam Player
	 Excellent communication skills and selling skills Customer centric

2. All the interested students are advised to send their CV at <u>placements@sbbsuniversity.ac.in</u> before <u>29 December 2024</u>.

3. Dean UICM/UIH/UICA/UIS are requested to share this information with their respective branch students & motivate them for maximum participation for the selection process.

(Dr. Jagteshwar Singh)

Director Training & Placement

To:

Dean – UICM/UIH/UICA/UIS - (For necessary action and circulate to the concerned HoDs/CoDs, please) CC:

- 1. Secretary, SBBSMCS- For kind information, please.
- 2. Vice Chancellor, SBBSU- For kind information, please.
- 3. Registrar, SBBSU- For kind information, please.
- 4. Dean Academics, SBBSU For kind information, please.
- 5. Director IQAC, SBBSU For kind information, please.